

SOLUTION PROPOSAL

Jan - June, 2016

INTEGRATED RETAIL MANAGEMENT SYSTEM >> Q-BIZ

CONTACT:

Prince Munene,
Enterprise Software Engineer,
0726 738 023

😊 HOW ARE WE DIFFERENT?

“A fresh perspective. Eager to deliver and very dilligent in their work...” ~ Dr. P. K. Kihato

HISTORY

QET Systems is a limited liability company based in Nairobi and Thika, Kenya. Founded in 2010, and incorporated in 2015 our prime focus is on ICT services which include:

- ▶ Technical assessment
- ▶ ICT consulting
- ▶ Design and building of web based transactional systems
- ▶ Network design and implementation
- ▶ Web design
- ▶ Embedded systems programming
- ▶ Industrial PLC and SCADA systems implementation

The founding partners are a group of Electronic and Computer engineers from JKUAT with diverse specialties like cyber security, system optimization and communication design■

EXPERIENCE

Our team has a combination of over 12,000 man hours in personal and industry assignments.

Agile development teams ensure that clients are promptly informed on progress changes made to their work.

We have created all our inhouse applications; from email to project collaboration to payroll systems. Our senior engineers attend workshops both locally and abroad in order to ensure reliability of our systems and to keep upwith modern trends in this dynamic computer age.

At QET Systems, we strive to go the extra mile for our clients. We incorporate rich, intuitive user interfaces and simplified control logic to ensure a seamless user experience■

PHILOSOPHY

Here at QET, we live by one simple philosophy:

‘something is what it is and not something else’

Translation: there are no excuses for bad design, a project is never complete until the client says it is.

By using this as our ethical guideline, we have been able to satisfy all our clients■

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INTRODUCTION

Human resources are a the conerstone of enterprise. Over the past few years, there has been significant advancements in technology and this has in turn provided new, better and cheaper methods of handling operational difficulties.

With this kinds of developments proliferating all over, an organization needs to streamline its information access, employee administration, financial and strategic management frameworks. Also, with the information age and vision 2030 promises, your institution needs to step up and embrace the digital era.

For your institution to break ground on new brands of business and attract a new breed of personell, the stakeholders must ensure that digitization is paramount in their mainstreaming agenda. This would also open the institution up to external investments and therefore make your enterprise a foremost in the provision of quality human resource services.

Enter QET Systems Ltd., an ICT company with big ideas and a focus on achieving next level accomplishments. We have extensive experience in building digital infrastructure for both public and enterprise use. QET have been in the software game since 2011 and are still dedicated to the mission: 'To ensure that all enterprises, each of their kind, get an information management system that is best suited to their needs.'

Our systems are carefully crafted by a team of dedicated and experienced designers and engineers so as to deliver software that works best. They span diverse fields of application and have been developed using chief tenets of experience, market evolution, quality management processes and uncompromising professionalism. Our products are considered by our wide client base to be cutting edge and a strategic move in building the core capacity of their enterprises.

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Smart Business Solutions

Web: www.qet.co.ke

Contact: QET Systems Ltd., 3rd Flr. Kigio Plaza, Thika

Email: info@qet.co.ke



PRODUCT OVERVIEW

NAME	Q-BIZ- Business Management System
DESCRIPTION	Q-Biashara is a next gen business operating system. It gives you complete visibility into your enterprise by showing how both the individual departments and the whole company are performing. It encapsulates the functionalities of an ERP, CRM and Accounting Systems.
MOULES OVERVIEW	<p>01>> Customers New customer origination, Edit customer information, View customer record, Customer transaction history</p> <p>02>> Sales Make a sale, Make a quotation, Issue credit note, Reprint receipt or invoice or credit note</p> <p>03>> Accounting Make journal entries, Find journal entries, Ledgers panel, Debtors management, Creditors management, General Ledger, Bank transactions, Expenses management</p> <p>04>> Inventory Find stock items, Add/Edit items, Goods received inwards, Stock issue, Stock taking, Stock adjustment, Stock valuation, Stock usage register, Goods returned outwards, Genenerate local purchase order (LPO).</p> <p>05>> Asset Management Asset registration, Edit asset, Assign asset, Reurn asset, Dispose asset, Asset census</p> <p>06>> Employees Add/Edit employee info., Search employee, Delete employee record, Employee chart, Terminate employment, Ex-employee panel, Attendance manager, Request leave, Authorize leave, Create payroll, Edit payroll, Payroll setting, Employee benefits</p> <p>08>> Reports Financial statements, Income/Sales reports, Customer reports, Accounts reports, Procurement reports, HR reports, Assets reports, System admin reports</p> <p>09>> System Tools Company details, System users mgr., User access rights, System variables mgr., Manage account details, System licencing, Import/Export database</p>

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OUR ADVANTAGE

Computer software has revolutionized how we find, share and store information. The digital world is moving at a rapid pace and doesn't show any signs of slowing. For education institutions, digitized operations have become a fundamental part of success. But why is this software so important? How significant is the impact of using it to run your operations? We're glad you asked

01>> Shorter to No-more Queues

Have the pleasure of processing multiple transactions simultaneously and in complete harmony and consistency with your other operations. With the use of a network based platform

02>> Market Expansion

The Internet has allowed businesses to break through the geographical barriers and become accessible, virtually, from anywhere with Internet access.

03>> Digital Nervous System

A system is not just a medium for representation of your institution, it is a form of media from which everybody can acquire information. You can use this media to gain deep and unparalleled insight into your business affairs.

04>> 24-7-365

No more turning patients away when it's time to close shop, putting up a note saying closed for public holiday, or leaving an irritating message on your answering service specifying your working hours. Tell them to visit your website for information they are looking for.

05>> Offer Convenience

Working electronically gives you the backdrop you need to go green and offer paperless services and reduce pressures to your employees. With automated error reporting and intuitive user experience enhancers, you can be sure of an overall reduction in errors being made, a general increase in the happiness of your employees and much more satisfied customer base

06>> Instantaneous Reporting

Get all the information you need right at your finger tips. Information sourced from the system gets audited and analyzed then presented to the administrator(s) and or stakeholder(s) via graphs, charts and other data visualization models. Experience the unmatched analytics and visualization capabilities that modern technology has to offer

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OUR ADVANTAGE ... [cont]

07» Rebuild the system to your specifications

With the option of customization available, clients are able to enjoy full flexibility and control of the end product.

** This service is available on request and is billed separately

08» Guaranteed lifetime maintenance and support

Business availability is important, and that is why we have made significant investments in building our support team to ensure that your business is insured from lack of technical capability. Our support teams are backed with a panel of professional engineers, architects and consultants to guarantee masterful insight and flawless performance.

09» Enterprise-grade software specifications

All software is not of the same quality. At QET Systems we pride ourselves on the measures we take to ensure that the client gets the best above the rest. Our quality management processes run through the entire system development lifecycle. From **inception** to **elaboration** through **construction** and finally the **transition** phase, we painstakingly design and test our software systems till they meet the conditions set forth by our clients.

10» Disaster recovery management

Our business revolves around data, for without data there can be no information, and information is the resource from which we extract value. We have taken the necessary steps to train dedicated teams in the art of data and disaster recovery. Whenever the unforeseeable happens, rest assured that our rapid response teams have you covered.

11» Stable architecture, Bleeding edge technology

In a field as dynamic as IT, the true master only focuses on understanding the art and no more. Our software systems have evolved over time individually across many different fields of application, giving us the advantage of insight that is priceless. This translates into high quality software that is built on stable analysis patterns, freeing us from any particular language and giving you the advantage of optimized algorithms and patterns. Be it a hospital, a bank, an airport or the military, our systems give your enterprise a scalable, highly available and flexible software core that is always ready for your next growth move as it is in the principle of progressive enhancement.

12» Friendly and Caring Service

From the way our service executives engage with clients to the way our designers craft user interfaces and delighting user experiences; from the way our architects design the application systems to the way our engineers code the software, our goal is the same: ***How best can we transform great technology and beautiful design into enduring experiences for our customers?***

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CONCLUSION

QET Systems is confident that our proposed plan to install this system will go a long way in helping you to optimize your institutional operations. We sincerely hope that you will consider us not only as a short-term but also a long-term partner and allow us to enter into a mutually beneficial relationship. We are available to for a demonstration and also to answer any questions you may have and look forward to discussing this opportunity further.

After reviewing this document, the following steps should be performed in order to come to a final agreement.

- Scope elaboration and capacity demonstration.
- Submission of questions/suggestions.
- Negotiations of fees, terms, clauses and conditions.

We agree to hold our proposal open for acceptance till you contact us.

Thank you for your interest.

Sincerely,
Alex Mbaka,

A handwritten signature in black ink that reads 'Alex Mbaka'.

alex@qet.co.ke

Enterprise Solutions Desk.

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